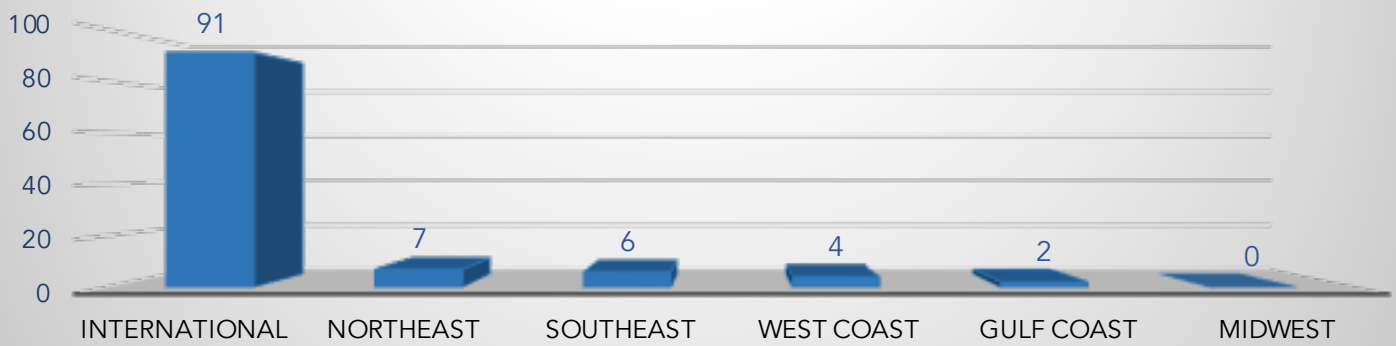


All Fountaine Pajots Sold 2019

Length	Make/Model	Year	List Price	List Date	Sold Price	% of Ask	Sold Date	Location	Sales Cycle
75'	Fountaine Pajot Taiti ...	2004	\$695,392	(01/19)	\$695,392	100.00%	(05/19)	Martinique (FR)	4 Months
65'	Fountaine Pajot Galath...	2012	\$1,177,680	(03/19)	\$1,155,248	98.10%	(08/19)	Spain	5 Months
65'	Fountaine Pajot Galath...	2010	\$1,100,000	(10/18)	\$848,056	77.10%	(07/19)	Australia	9 Months
57'	Fountaine Pajot Sanya ...	2015	\$949,000	(05/18)	\$900,000	94.84%	(12/19)	Trinidad and Tobago	19 Months
56'	Fountaine Pajot Marquises	2001	\$310,000	(09/17)	\$227,500	73.39%	(07/19)	Netherlands Antilles (NL)	22 Months
56'	Fountaine Pajot Queens...	2010	\$661,744	(06/18)	\$560,800	84.75%	(06/19)	France	12 Months
55'	Fountaine Pajot Queens...	2011	\$625,000	(09/18)	\$500,000	80.00%	(05/19)	Oman	8 Months
50'	Fountaine Pajot SABA 50	2018	\$1,175,000	(12/18)	\$1,175,000	100.00%	(08/19)	Virgin Islands (US)	8 Months
50'	Fountaine Pajot SABA 50	2018	\$1,150,000	(02/19)	\$950,000	82.61%	(11/19)	FL, USA	9 Months
50'	Fountaine Pajot SABA 50	2018	\$975,000	(10/19)	\$875,000	89.74%	(12/19)	Greece	2 Months
49'	Fountaine Pajot SABA 50	2017	\$720,000	(07/19)	\$780,000	108.33%	(10/19)	Virgin Islands (US)	3 Months
49'	Fountaine Pajot SABA 50	2016	\$995,000	(07/19)	\$825,000	82.91%	(10/19)	MD, USA	3 Months
47'	Fountaine Pajot Salina 48	2009	\$375,736	(04/19)	\$358,912	95.52%	(07/19)	France	3 Months
47'	Fountaine Pajot Salina 48	2008	\$314,048	(11/16)	\$291,616	92.86%	(12/19)	Greece	38 Months
47'	Fountaine Pajot Salina...	2011	\$336,480	(05/14)	\$336,480	100.00%	(09/19)	Bahamas	65 Months
46'	Fountaine Pajot Bahia 46	2006	\$279,859	(01/19)	\$279,859	100.00%	(04/19)	Australia	3 Months
46'	Fountaine Pajot Bahia 46	2006	\$279,278	(03/19)	\$256,846	91.97%	(07/19)	Guadeloupe (FR)	4 Months
46'	Fountaine Pajot Bahia 46	2006	\$272,845	(06/19)	\$210,420	77.12%	(09/19)	Australia	3 Months
46'	Fountaine Pajot Bahia 46	2006	\$265,831	(12/18)	\$224,448	84.43%	(04/19)	Australia	4 Months
46'	Fountaine Pajot Bahia 46	2006	\$232,059	(06/18)	\$213,104	91.83%	(03/19)	Spain	9 Months
46'	Fountaine Pajot Bahia 46	2005	\$299,000	(12/18)	\$294,000	98.33%	(07/19)	MD, USA	7 Months
46'	Fountaine Pajot Bahia 46	2003	\$244,789	(05/19)	\$220,941	90.26%	(12/19)	WA, Australia	7 Months
46'	Fountaine Pajot Bahia 46	2002	\$125,000	(01/18)	\$125,000	100.00%	(05/19)	French Polynesia	16 Months
46'	Fountaine Pajot Bahia 46	2001	\$192,915	(08/18)	\$179,456	93.02%	(06/19)	French Polynesia	10 Months
46'	Fountaine Pajot Bahia ...	2002	\$268,062	(10/19)	\$244,509	91.21%	(12/19)	Guadeloupe (FR)	2 Months
46'	Fountaine Pajot Bahia ...	2000	\$221,516	(11/18)	\$190,672	86.08%	(03/19)	Turkey	4 Months
46'	Fountaine Pajot Casama...	1998	\$134,592	(04/17)	\$112,160	83.33%	(01/19)	Guadeloupe (FR)	21 Months
46'	Fountaine Pajot Cumber...	2008	\$565,000	(08/18)	\$450,000	79.65%	(01/19)	FL, USA	5 Months
46'	Fountaine Pajot Cumber...	2008	\$487,473	(04/18)	\$312,123	64.03%	(08/19)	WA, Australia	16 Months
46'	Fountaine Pajot Saona ...	2018	\$824,376	(06/19)	\$790,728	95.92%	(08/19)	Italy	2 Months
44'	Fountaine Pajot Cumber...	2004	\$325,264	(09/18)	\$263,576	81.03%	(04/19)	Spain	7 Months
44'	Fountaine Pajot Helia 44	2016	\$575,000	(02/19)	\$527,000	91.65%	(06/19)	British Virgin Islands	4 Months
44'	Fountaine Pajot Helia 44	2016	\$532,760	(07/19)	\$527,152	98.95%	(08/19)	Greece	1 Month
44'	Fountaine Pajot Helia 44	2015	\$616,880	(01/19)	\$592,205	96.00%	(03/19)	New Caledonia (FR)	2 Months
44'	Fountaine Pajot Helia 44	2015	\$504,720	(02/19)	\$443,032	87.78%	(07/19)	French Polynesia	5 Months
44'	Fountaine Pajot Helia 44	2015	\$504,720	(04/19)	\$448,640	88.89%	(07/19)	French Polynesia	3 Months
44'	Fountaine Pajot Helia 44	2014	\$549,999	(06/19)	\$485,000	88.18%	(10/19)	Panama	4 Months
44'	Fountaine Pajot Helia 44	2014	\$395,925	(10/16)	\$375,736	94.90%	(08/19)	St. Maarten/St. Martin	34 Months
44'	Fountaine Pajot Helia 44	2013	\$325,264	(03/19)	\$325,264	100.00%	(04/19)	St. Lucia	1 Month
44'	Fountaine Pajot Helia ...	2016	\$532,760	(04/19)	\$527,152	98.95%	(10/19)	Italy	6 Months
44'	Fountaine Pajot Helia ...	2016	\$579,000	(01/19)	\$550,000	94.99%	(03/19)	British Virgin Islands	2 Months
44'	Fountaine Pajot Orana	2011	\$398,000	(08/19)	\$385,000	96.73%	(10/19)	VA, USA	2 Months
44'	Fountaine Pajot Orana ...	2011	\$223,198	(09/19)	\$213,104	95.48%	(11/19)	Turkey	2 Months
43'	Fountaine Pajot Belize 43	2005	\$319,000	(05/19)	\$300,000	94.04%	(08/19)	CA, USA	3 Months
43'	Fountaine Pajot Belize 43	2005	\$180,000	(09/18)	\$175,000	97.22%	(01/19)	Dominican Republic	4 Months
43'	Fountaine Pajot Belize 43	2004	\$257,968	(02/19)	\$257,968	100.00%	(05/19)	France	3 Months
43'	Fountaine Pajot Belize 43	2004	\$229,928	(05/18)	\$243,387	105.85%	(05/19)	France	12 Months
43'	Fountaine Pajot Belize 43	2002	\$245,630	(06/19)	\$245,630	100.00%	(08/19)	Spain	2 Months
43'	Fountaine Pajot Belize 43	2001	\$128,984	(01/18)	\$108,795	84.35%	(05/19)	Dominican Republic	16 Months
43'	Fountaine Pajot Belize...	2003	\$235,000	(08/18)	\$195,000	82.98%	(02/19)	Grenada	6 Months
43'	Fountaine Pajot Helia ...	2016	\$590,000	(08/19)	\$500,000	84.75%	(11/19)	Fiji	3 Months
43'	Fountaine Pajot Orana 44	2011	\$410,000	(06/19)	\$387,000	94.39%	(07/19)	NY, USA	1 Month
43'	Fountaine Pajot Orana 44	2009	\$319,656	(07/19)	\$280,400	87.72%	(08/19)	Greece	1 Month
42'	Fountaine Pajot Venezu...	1994	\$219,000	(03/19)	\$203,000	92.69%	(06/19)	CA, USA	3 Months
41'	Fountaine Pajot Astrea 42	2020	\$502,477	(03/19)	\$493,504	98.21%	(06/19)	Croatia	3 Months
41'	Fountaine Pajot Astrea 42	2019	\$558,220	(06/19)	\$557,435	99.86%	(09/19)	Spain	3 Months
41'	Fountaine Pajot Astrea 42	2019	\$497,432	(05/19)	\$497,432	100.00%	(07/19)	E19, United Kingdom	2 Months
41'	Fountaine Pajot Lipari 41	2015	\$399,800	(06/19)	\$367,500	91.92%	(11/19)	TX, USA	5 Months

Length	Make/Model	Year	List Price	List Date	Sold Price	% of Ask	Sold Date	Location	Sales Cycle
41'	Fontaine Pajot Lipari 41	2013	\$379,000	(06/18)	\$340,000	89.71%	(01/19)	CA, USA	7 Months
40'	Fontaine Pajot 40 Lav...	2008	\$250,000	(03/18)	\$220,000	88.00%	(02/19)	ME, USA	11 Months
40'	Fontaine Pajot LAVEZZI	2008	\$219,000	(09/19)	\$198,000	90.41%	(12/19)	New Zealand	3 Months
40'	Fontaine Pajot LAVEZZI	2006	\$189,900	(08/18)	\$165,500	87.15%	(03/19)	TX, USA	7 Months
40'	Fontaine Pajot LAVEZZI	2005	\$229,900	(03/19)	\$215,000	93.52%	(06/19)	FL, USA	3 Months
40'	Fontaine Pajot LAVEZZ...	2006	\$218,000	(10/18)	\$200,000	91.74%	(04/19)	Mexico	6 Months
40'	Fontaine Pajot LAVEZZ...	2005	\$178,334	(01/19)	\$168,240	94.34%	(01/19)	Martinique (FR)	0 Months
40'	Fontaine Pajot Lipari 41	2012	\$201,888	(10/19)	\$201,888	100.00%	(10/19)	Italy	0 Months
40'	Fontaine Pajot Lipari 41	2011	\$201,888	(12/16)	\$185,064	91.67%	(03/19)	Guadeloupe (FR)	27 Months
40'	Fontaine Pajot Lipari 41	2010	\$190,672	(07/18)	\$179,456	94.12%	(11/19)	Greece	16 Months
40'	Fontaine Pajot Lucia 40	2018	\$479,900	(01/19)	\$455,000	94.81%	(09/19)	MA, USA	8 Months
40'	Fontaine Pajot Lucia 40	2018	\$409,000	(02/19)	\$409,000	100.00%	(07/19)	St. Vincent & the Grenadines	5 Months
40'	Fontaine Pajot Lucia ...	2016	\$504,307	(11/18)	\$462,924	91.79%	(01/19)	Australia	2 Months
40'	Fontaine Pajot Summer...	2010	\$268,062	(03/18)	\$235,536	87.87%	(09/19)	Guadeloupe (FR)	18 Months
39'	Fontaine Pajot LAVEZZI	2005	\$178,334	(03/19)	\$168,240	94.34%	(11/19)	French Polynesia	8 Months
39'	Fontaine Pajot LAVEZZ...	2008	\$176,091	(11/17)	\$170,483	96.82%	(01/19)	Martinique (FR)	14 Months
39'	Fontaine Pajot LAVEZZ...	2006	\$241,983	(11/18)	\$236,021	97.54%	(01/19)	Australia	2 Months
39'	Fontaine Pajot LAVEZZ...	2006	\$200,766	(11/18)	\$201,888	100.56%	(03/19)	France	4 Months
39'	Fontaine Pajot LAVEZZ...	2005	\$178,334	(08/18)	\$168,240	94.34%	(01/19)	Martinique (FR)	5 Months
39'	Fontaine Pajot LAVEZZ...	2004	\$196,280	(04/17)	\$155,902	79.43%	(08/19)	Netherlands	28 Months
39'	Fontaine Pajot LAVEZZ...	2003	\$151,416	(07/19)	\$132,349	87.41%	(11/19)	Martinique (FR)	4 Months
39'	Fontaine Pajot Lavezz...	2004	\$266,965	(11/18)	\$219,350	82.16%	(04/19)	Sweden	5 Months
39'	Fontaine Pajot Lipari 41	2013	\$252,360	(08/18)	\$224,320	88.89%	(01/19)	Cape Verde	5 Months
39'	Fontaine Pajot Lipari 41	2012	\$280,400	(05/18)	\$280,400	100.00%	(02/19)	Martinique (FR)	9 Months
39'	Fontaine Pajot Lipari 41	2011	\$286,008	(12/18)	\$274,792	96.08%	(02/19)	France	2 Months
38'	Fontaine Pajot Athena 38	2002	\$132,349	(05/11)	\$117,768	88.98%	(12/19)	Greece	105 Months
38'	Fontaine Pajot Athena 38	2001	\$145,000	(02/19)	\$140,000	96.55%	(04/19)	Malaysia	2 Months
38'	Fontaine Pajot Athena 38	1996	\$134,592	(02/19)	\$123,376	91.67%	(05/19)	Martinique (FR)	3 Months
38'	Fontaine Pajot Lucia 40	2017	\$392,560	(11/18)	\$381,344	97.14%	(01/19)	Italy	2 Months
38'	Fontaine Pajot LUCIA ...	2017	\$409,384	(07/19)	\$386,952	94.52%	(11/19)	Spain	4 Months
38'	Fontaine Pajot LUCIA ...	2017	\$356,615	(11/15)	\$370,128	103.79%	(12/19)	France	50 Months
37'	Fontaine Pajot Antigu...	1992	\$128,000	(09/18)	\$120,000	93.75%	(03/19)	Malaysia	6 Months
37'	Fontaine Pajot Antigu...	1992	\$93,093	(02/18)	\$76,269	81.93%	(04/19)	Spain	14 Months
37'	Fontaine Pajot LOUISIANE	1985	\$39,256	(09/17)	\$39,256	100.00%	(01/19)	French Polynesia	16 Months
37'	Fontaine Pajot Maryla...	2002	\$199,000	(03/19)	\$185,000	92.96%	(06/19)	FL, USA	3 Months
37'	Fontaine Pajot MY 37	2017	\$475,000	(09/19)	\$450,000	94.74%	(11/19)	RI, USA	2 Months
36'	Fontaine Pajot 36 Mahe	2007	\$199,900	(10/18)	\$182,000	91.05%	(01/19)	FL, USA	3 Months
36'	Fontaine Pajot Mahe 36	2008	\$173,848	(10/16)	\$155,902	89.68%	(05/19)	Morocco	31 Months
36'	Fontaine Pajot Mahe 3...	2006	\$162,632	(03/18)	\$148,422	91.26%	(03/19)	Spain	12 Months
36'	Fontaine Pajot Mahe 3...	2015	\$35,000	(05/18)	\$15,000	42.86%	(01/19)	Virgin Islands (US)	8 Months
36'	Fontaine Pajot Mahe 3...	2012	\$151,416	(06/19)	\$127,302	84.07%	(10/19)	Antigua & Barbuda	4 Months
36'	Fontaine Pajot MY 37	2017	\$314,048	(11/17)	\$297,224	94.64%	(11/19)	Croatia	24 Months
35'	Fontaine Pajot Tobago 35	1997	\$129,500	(08/19)	\$112,000	86.49%	(11/19)	CA, USA	3 Months
34'	Fontaine Pajot Greenl...	2003	\$167,000	(07/19)	\$151,200	90.54%	(12/19)	FL, USA	5 Months
34'	Fontaine Pajot Greenl...	2001	\$123,376	(06/18)	\$112,160	90.91%	(04/19)	France	10 Months
34'	Fontaine Pajot Highla...	2011	\$167,118	(11/18)	\$151,416	90.60%	(10/19)	Spain	11 Months
34'	Fontaine Pajot Highla...	2008	\$178,334	(11/17)	\$167,118	93.71%	(02/19)	Spain	15 Months
34'	Fontaine Pajot Highla...	2007	\$224,448	(11/18)	\$210,420	93.75%	(02/19)	New Caledonia (FR)	3 Months
34'	Fontaine Pajot Highla...	2007	\$224,448	(11/18)	\$210,420	93.75%	(02/19)	New Caledonia (FR)	3 Months
33'	Fontaine Pajot Greenl...	2002	\$111,038	(04/18)	\$100,944	90.91%	(05/19)	Greece	13 Months
32'	Fontaine Pajot Maldives	1992	\$66,735	(03/19)	\$66,735	100.00%	(07/19)	France	4 Months
31'	Fontaine Pajot MALDIV...	1992	\$56,080	(07/19)	\$53,837	96.00%	(11/19)	Greece	4 Months

Sold Boats by Region



Sales Cycle

